

## **Development Opportunity Manager**

This position is stationed in Vancouver, BC

Bucci Developments is expanding its' senior team by adding a Development Opportunity Manager to identify and coordinate land acquisitions with the goal of accelerating growth. Reporting directly to the Vice-President, this position requires a problem-solving mindset, good networking abilities, demonstrated experience in real estate transactions, and the ability to thrive in a self-directed environment.

Working out of the Vancouver head office, the Development Opportunity Manager will be Bucci's primary representative on all acquisitions and success will be defined as completing the purchase of at least one development site per annum in a desirable, mixed-use, walkable community near mass transit.

Duties include:

1. Conducting research in markets identified by Bucci including tracking comparable sales, development permit applications, and being familiar with appropriate municipal policies such as Official Community Plans.
2. Identifying potential purchase opportunities meeting Bucci's defined investment criteria.
3. Creating and updating proformas and financial analysis necessary to assist in the investment decision including working with internal development, construction, finance, and sales/marketing teams to clarify underlying assumptions.
4. Drafting documentation including letters of intent, offers of purchase and sale, and waiver of conditions.
5. Liaising with industry professionals including realtors, appraisers, mortgage brokers, lawyers, and other agents active in the development land market and necessary to facilitate the above.

Requirements include:

1. A valid real estate and driving license.
2. Basic MS Office skills.
3. Demonstrated experience in commercial real estate transactions and assemblies.

Remuneration:

1. A stable base salary will be provided.
2. Performance recognition will include a commission on each transaction completed.

Further information about our company and upcoming projects can be viewed at [www.bucci.com](http://www.bucci.com).

Interested parties are invited to submit a resume with brief cover letter to [admin@bucci.com](mailto:admin@bucci.com).

